

**Ohio State Beekeepers Association**  
**Profit and Loss YTD Comparison**  
 January - December 2019

	Total				NOTES
	Jan - Dec 2019	Jan - Dec 2018 (PY)	Change	% Change	
<b>Income</b>					
<b>41000 Income- EDUCATION</b>			0.00		
41100 4-H Program	5.00	25.00	-20.00	-80.00%	
41110 Amazon SMILE	646.46	336.35	310.11	92.20%	
<b>Total 41100 4-H Program</b>	<b>\$ 651.46</b>	<b>\$ 361.35</b>	<b>\$ 290.11</b>	<b>80.29%</b>	
<b>41200 ADK-OSBA Revenue</b>			0.00		grant program ended, hence the lower comparison numbers
41210 ADK Manual	907.53	2,699.76	-1,792.23	-66.38%	
41220 ADK Shipping		368.10	-368.10	-100.00%	
41230 Apiary Diagnostic Kit		3,051.39	-3,051.39	-100.00%	
<b>Total 41200 ADK-OSBA Revenue</b>	<b>\$ 907.53</b>	<b>\$ 6,119.25</b>	<b>-\$ 5,211.72</b>	<b>-85.17%</b>	
<b>41300 Classes</b>			0.00		
41310 Build A Better Bee Club Workshop		630.00	-630.00	-100.00%	not held in 2019
41320 Device Ready Class		455.00	-455.00	-100.00%	not held in 2019
41330 Grant Class		280.00	-280.00	-100.00%	not held in 2019
41340 Honey Judging Class	1,700.00	1,050.00	650.00	61.90%	
41350 Traveling Speaker Cost Share	870.00	865.00	5.00	0.58%	
41355 Book supplies for Traveling Speaker topics	228.00		228.00		
<b>Total 41350 Traveling Speaker Cost Share</b>	<b>\$ 1,098.00</b>	<b>\$ 865.00</b>	<b>\$ 233.00</b>	<b>26.94%</b>	
<b>Total 41300 Classes</b>	<b>\$ 2,798.00</b>	<b>\$ 3,280.00</b>	<b>-\$ 482.00</b>	<b>-14.70%</b>	
<b>41400 Conference</b>			0.00		
41410 Conference Advertising			0.00		
41411 Full page ad	390.00	230.00	160.00	69.57%	
41412 Half page ad	105.00	65.00	40.00	61.54%	
41413 Quarter page ad	20.00		20.00		
<b>Total 41410 Conference Advertising</b>	<b>\$ 515.00</b>	<b>\$ 295.00</b>	<b>\$ 220.00</b>	<b>74.58%</b>	
41420 Conference Break Sponsors	1,300.00	1,375.00	-75.00	-5.45%	
41430 Conference Lunch	4,012.00	4,032.00	-20.00	-0.50%	
41440 Conference- Lab Session		1,755.00	-1,755.00	-100.00%	
41450 Conference- Raffle	2,861.00	1,985.80	875.20	44.07%	
41460 Conference- Registration	15,254.55	15,270.00	-15.45	-0.10%	
41480 Conference-Vendors			0.00		
41481 booth at conference- 1 table	1,535.00	1,412.10	122.90	8.70%	
41482 Additional table 8x8 section	600.00	300.00	300.00	100.00%	
<b>Total 41481 booth at conference- 1 table</b>	<b>\$ 2,135.00</b>	<b>\$ 1,712.10</b>	<b>\$ 422.90</b>	<b>24.70%</b>	
41483 Conference Vendor Early Discount	-95.00	-90.37	-4.63	-5.12%	
<b>Total 41480 Conference-Vendors</b>	<b>\$ 2,040.00</b>	<b>\$ 1,621.73</b>	<b>\$ 418.27</b>	<b>25.79%</b>	

41490 OSBA Table at State Conference			0.00		
41491 Misc Conf table sales	41.00	80.00	-39.00	-48.75%	
<b>Total 41490 OSBA Table at State Conference</b>	<b>\$ 41.00</b>	<b>\$ 80.00</b>	<b>-\$ 39.00</b>	<b>-48.75%</b>	
<b>Total 41400 Conference</b>	<b>\$ 26,023.55</b>	<b>\$ 26,414.53</b>	<b>-\$ 390.98</b>	<b>-1.48%</b>	
41500 DVD- Educational Program			0.00		
41510 DVD Event Income	100.00	254.94	-154.94	-60.78%	
41520 DVD Online Income	1,819.24	1,549.38	269.86	17.42%	
41530 DVDs Wholesale	312.50	150.00	162.50	108.33%	
<b>Total 41500 DVD- Educational Program</b>	<b>\$ 2,231.74</b>	<b>\$ 1,954.32</b>	<b>\$ 277.42</b>	<b>14.20%</b>	
41700 Master Beekeeping Program			0.00		
41710 Apprentice \$15	135.00	165.00	-30.00	-18.18%	
41720 Journeyman- \$20	20.00	60.00	-40.00	-66.67%	
<b>Total 41700 Master Beekeeping Program</b>	<b>\$ 155.00</b>	<b>\$ 225.00</b>	<b>-\$ 70.00</b>	<b>-31.11%</b>	
ADK Grant			0.00		
USDA/Dept. of Agriculture Reimbursement	1,191.98	3,198.46	-2,006.48	-62.73%	program ended, final reimbursements received
<b>Total ADK Grant</b>	<b>\$ 1,191.98</b>	<b>\$ 3,198.46</b>	<b>-\$ 2,006.48</b>	<b>-62.73%</b>	
<b>Total 41000 Income- EDUCATION</b>	<b>\$ 33,959.26</b>	<b>\$ 41,552.91</b>	<b>-\$ 7,593.65</b>	<b>-18.27%</b>	
42000 Income- MEMBER SERVICES			0.00		
42100 Affiliate Services			0.00		
42110 Affiliate Member Fee	1,587.07	1,280.00	307.07	23.99%	
42120 Affiliate- Directors & Officers Insurance	971.82	740.02	231.80	31.32%	
42130 Affiliate- Property & Liability Insurance	982.78	740.13	242.65	32.78%	
42150 Application Fee	125.00	150.00	-25.00	-16.67%	
42160 Ohio Secretary of State Incorporation Filing for Affiliates	297.00	198.00	99.00	50.00%	
<b>Total 42100 Affiliate Services</b>	<b>\$ 3,963.67</b>	<b>\$ 3,108.15</b>	<b>\$ 855.52</b>	<b>27.53%</b>	
42200 Ohio State Fair Income			0.00		
42210 Circa Seeds Sold at Fair Pavilion	4,006.50	3,475.75	530.75	15.27%	
42220 Ohio State Fair Vendor Income	2,225.00	2,875.00	-650.00	-22.61%	
42230 Opening Cash for Pavilion		61.25	-61.25	-100.00%	
<b>Total 42200 Ohio State Fair Income</b>	<b>\$ 6,231.50</b>	<b>\$ 6,412.00</b>	<b>-\$ 180.50</b>	<b>-2.82%</b>	
42300 Printed Promotional Products			0.00		
42310 Publications Sponsorships	2,201.00	1,065.00	1,136.00	106.67%	Varroa Guides
42320 Save the Honey Bee Stickers	316.00	-66.23	382.23	577.13%	
42330 Window Cling	82.00	112.00	-30.00	-26.79%	
<b>Total 42300 Printed Promotional Products</b>	<b>\$ 2,599.00</b>	<b>\$ 1,110.77</b>	<b>\$ 1,488.23</b>	<b>133.98%</b>	
42400 Seeds-Pollinator Habitat			0.00		
42410 Seed Sales Donation From OH. Prairie Nursery	411.21	368.80	42.41	11.50%	
42420 Seeds Sold at Event Tables	380.00	360.00	20.00	5.56%	
<b>Total 42400 Seeds-Pollinator Habitat</b>	<b>\$ 791.21</b>	<b>\$ 728.80</b>	<b>\$ 62.41</b>	<b>8.56%</b>	
<b>Total 42000 Income- MEMBER SERVICES</b>	<b>\$ 13,585.38</b>	<b>\$ 11,359.72</b>	<b>\$ 2,225.66</b>	<b>19.59%</b>	
43000 Income- OPERATIONS			0.00		
43100 Donations			0.00		
43110 General Donations	1,096.50	2,571.76	-1,475.26	-57.36%	
<b>Total 43100 Donations</b>	<b>\$ 1,096.50</b>	<b>\$ 2,571.76</b>	<b>-\$ 1,475.26</b>	<b>-57.36%</b>	

2020 ad income collected at end of 2019; see attached

67.66% detail

\$5400 transferred to a Cert. of Deposit per policy; these members joined after the CD was created for 2019 lifetime members.

OSBA needs to promote this more to increase sales

New committee expenses in 2019

43300 Newsletter Advertising	9,486.00	5,658.00	3,828.00	
43400 Member dues			0.00	
43410 Family Membership- \$25	6,150.00	7,140.00	-990.00	-13.87%
43420 Individual Membership- \$20	7,320.00	8,875.00	-1,555.00	-17.52%
43430 Lifetime Membership- \$200	600.00	6,193.90	-5,593.90	-90.31%
43440 Pre-paid Member Dues		15.00	-15.00	-100.00%
43450 Senior Membership- \$15	4,545.00	5,188.58	-643.58	-12.40%
43460 Student Membership- \$15	180.00	130.00	50.00	38.46%
<b>Total 43400 Member dues</b>	<b>\$ 18,795.00</b>	<b>\$ 27,542.48</b>	<b>-\$ 8,747.48</b>	<b>-31.76%</b>
<b>Total 43000 Income- OPERATIONS</b>	<b>\$ 29,377.50</b>	<b>\$ 35,772.24</b>	<b>-\$ 6,394.74</b>	<b>-17.88%</b>
44000 Income- RESEARCH			0.00	
44100 Kroger Community Rewards donations	403.47	188.49	214.98	114.05%
44200 OSBA License Plate	10,301.52	11,883.28	-1,581.76	-13.31%
44300 Pollinator Habitat Fund		50.00	-50.00	-100.00%
44400 Research Donations	530.00	35.00	495.00	1414.29%
<b>Total 44000 Income- RESEARCH</b>	<b>\$ 11,234.99</b>	<b>\$ 12,156.77</b>	<b>-\$ 921.78</b>	<b>-7.58%</b>
Transfer to Debit Card Account	7,885.39	8,242.46	-357.07	-4.33%
<b>Total Income</b>	<b>\$ 96,042.52</b>	<b>\$ 109,084.10</b>	<b>-\$ 13,041.58</b>	<b>-11.96%</b>
<b>Gross Profit</b>	<b>\$ 96,042.52</b>	<b>\$ 109,084.10</b>	<b>-\$ 13,041.58</b>	<b>-11.96%</b>
<b>Expenses</b>				
61000 Expense- EDUCATION			0.00	
61100 4-H Program Expenses		78.00	-78.00	-100.00%
61110 4-H At the Fair- Stipend, mileage, hotel	406.60	355.39	51.21	14.41%
61120 4-H Beekeeping Supplies	1,800.00	5,975.75	-4,175.75	-69.88%
61130 4-H Judges			0.00	
61132 4-H Judge Mileage		31.90	-31.90	-100.00%
<b>Total 61130 4-H Judges</b>	<b>\$ 0.00</b>	<b>\$ 31.90</b>	<b>-\$ 31.90</b>	<b>-100.00%</b>
61140 4-H Printing & Marketing	92.89	82.00	10.89	13.28%
61150 4-H Program Postage		182.10	-182.10	-100.00%
<b>Total 61100 4-H Program Expenses</b>	<b>\$ 2,299.49</b>	<b>\$ 6,705.14</b>	<b>-\$ 4,405.65</b>	<b>-65.71%</b>
61200 ADK-OSBA Program			0.00	
61250 ADK-OSBA-Postage and Shipping	95.30	752.84	-657.54	-87.34%
<b>Total 61200 ADK-OSBA Program</b>	<b>\$ 95.30</b>	<b>\$ 752.84</b>	<b>-\$ 657.54</b>	<b>-87.34%</b>
61300 Committee Expenses			0.00	
61310 Master Beekeeping Program Expense		30.80	-30.80	-100.00%
61311 Master Beekeeping-Printing		341.63	-341.63	-100.00%
61312 Master Beekeeping-Supplies		10.61	-10.61	-100.00%
<b>Total 61310 Master Beekeeping Program Expense</b>	<b>\$ 0.00</b>	<b>\$ 383.04</b>	<b>-\$ 383.04</b>	<b>-100.00%</b>
61320 Nominating Committee	22.04		22.04	
61322 Mileage to recruit new dirs/ reps/board	84.00		84.00	
61323 Printing	131.99		131.99	

Total 61320 Nominating Committee	\$	238.03	\$	0.00	\$	238.03		
Total 61300 Committee Expenses	\$	238.03	\$	383.04	-\$	145.01		-37.86%
61400 Conference Expenses						0.00		
61405 Conference Awards		130.00		358.82		-228.82		-63.77%
61410 Conference coordinator		191.60		219.33		-27.73		-12.64%
61415 Conference Refunds for Registration		143.00		45.00		98.00		217.78%
61420 Conference- Auction				17.18		-17.18		-100.00%
61425 Conference- Printing		1,085.00		1,882.69		-797.69		-42.37%
61430 Conference- Refreshments		5,311.26		5,184.24		127.02		2.45%
61435 Conference- Speakers		4,887.39		7,794.39		-2,907.00		-37.30%
61440 Conference- Supplies		1,721.08		1,610.84		110.24		6.84%
61450 Facility Rental		1,070.00		1,352.50		-282.50		-20.89%
61455 Honey Judging		374.00		200.00		174.00		87.00%
61460 Opening Cash		0.00		-200.00		200.00		100.00%
61465 Refunds to Vendors		-22.00		200.75		-222.75		-110.96%
Total 61400 Conference Expenses	\$	14,891.33	\$	18,665.74	-\$	3,774.41		-20.22%
61500 DVD Education Production Costs						0.00		
61530 DVD Printing				1,053.98		-1,053.98		-100.00%
61550 DVD Shipping Expenses		435.60		361.35		74.25		20.55%
Total 61500 DVD Education Production Costs	\$	435.60	\$	1,415.33	-\$	979.73		-69.22%
61600 Education Classes -Expense						0.00		
61610 Traveling Speaker- Expense						0.00		
61611 Book for Traveling Speaker topic		583.75				583.75		new in 2019
61612 Traveling Speaker OSBA logo shirts		134.69				134.69		new in 2019
61613 Traveling Speaker Supplies		91.80				91.80		new in 2019
61614 Traveling Speaker- handout for presentation		306.93				306.93		new in 2019
61615 Traveling Speaker- Hotel		112.67		538.48		-425.81		-79.08%
61616 Traveling Speaker- Postage		11.01		26.44		-15.43		-58.36%
61617 Traveling Speaker- Stipend		2,800.00		2,600.00		200.00		7.69%
61618 Traveling Speaker-Mileage		2,837.21		2,382.41		454.80		19.09%
Total 61610 Traveling Speaker- Expense	\$	6,878.06	\$	5,547.33	\$	1,330.73		23.99%
61620 Honey Judging Class- Expense						0.00		
61621 Food for Honey Judging class		242.60				242.60		
61622 Honey Judging Class Printing		670.30		126.46		543.84		430.05%
61623 Honey Judging Facility Rental				180.00		-180.00		-100.00%
61624 Honey Judging Instructor- Hotel		397.09		221.10		175.99		79.60%
61625 Honey judging Instructors		408.01		200.00		208.01		104.01%
61626 Honey Judging Marketing		1.45				1.45		
61627 Honey Judging Supplies		44.88		440.20		-395.32		-89.80%
61628 Instructor Mileage		356.24		394.70		-38.46		-9.74%
Total 61620 Honey Judging Class- Expense	\$	2,120.57	\$	1,562.46	\$	558.11		35.72%
Build A Better Bee Club Workshop				2,077.87		-2,077.87		-100.00% not held in 2019
Device Ready Class				286.93		-286.93		-100.00% not held in 2019
Total 61600 Education Classes -Expense	\$	8,998.63	\$	9,474.59	-\$	475.96		-5.02%

61800 Grants and Projects-Expense			0.00		
61820 OSBA Library Grant Supplies	159.00	421.45	-262.45	-62.27%	still had books from 2018
61830 ADK Project			0.00		
61831 ADK -Postage and Shipping	1,121.78	1,686.62	-564.84	-33.49%	
ADK Instructor Travel		379.93	-379.93	-100.00%	completed all required presentations in 2018
ADK Instructors		300.00	-300.00	-100.00%	completed all required presentations in 2018
ADK Printing	1,108.11		1,108.11		
ADK Project- Marketing, Education		264.00	-264.00	-100.00%	
<b>Total 61830 ADK Project</b>	<b>\$ 2,229.89</b>	<b>\$ 2,630.55</b>	<b>-\$ 400.66</b>	<b>-15.23%</b>	
Boy Scout Habitat Project 2018		3,615.00	-3,615.00	-100.00%	
<b>Total 61800 Grants and Projects-Expense</b>	<b>\$ 2,388.89</b>	<b>\$ 6,667.00</b>	<b>-\$ 4,278.11</b>	<b>-64.17%</b>	
<b>Total 61000 Expense- EDUCATION</b>	<b>\$ 29,347.27</b>	<b>\$ 44,063.68</b>	<b>-\$ 14,716.41</b>	<b>-33.40%</b>	
62000 Expense- MEMBER SERVICES			0.00		
62100 Advocacy-State and Local			0.00		
62150 Advocacy		147.10	-147.10	-100.00%	
<b>Total 62100 Advocacy-State and Local</b>	<b>\$ 0.00</b>	<b>\$ 147.10</b>	<b>-\$ 147.10</b>	<b>-100.00%</b>	
62200 Affiliate Program Expenses			0.00		
62210 Affiliate Filing Fee to Secretary of State	396.00	198.00	198.00	100.00%	
62220 Affiliate Program Expenses	13.00		13.00		
62250 Affiliate-Directors & Officers Insurance	-10.84		-10.84		this expense paid in OSBA insurance line item
62260 OH Attorney General Annual Fee	250.00	50.00	200.00	400.00%	
<b>Total 62200 Affiliate Program Expenses</b>	<b>\$ 648.16</b>	<b>\$ 248.00</b>	<b>\$ 400.16</b>	<b>161.35%</b>	
62300 Awards	60.00		60.00		
62400 Member Dues Refunded			0.00		
Member Dues Refunds	45.00	20.00	25.00	125.00%	
<b>Total 62400 Member Dues Refunded</b>	<b>\$ 45.00</b>	<b>\$ 20.00</b>	<b>\$ 25.00</b>	<b>125.00%</b>	
62500 Memorials for Deceased Members			0.00		
Memorials		100.00	-100.00	-100.00%	
<b>Total 62500 Memorials for Deceased Members</b>	<b>\$ 0.00</b>	<b>\$ 100.00</b>	<b>-\$ 100.00</b>	<b>-100.00%</b>	
62600 Ohio State Fair Expense			0.00		
62605 Fair Manager-Stipend		955.00	-955.00	-100.00%	
62615 Honey Judging at Fair	323.00	200.00	123.00	61.50%	
62625 Mileage	317.75	721.00	-403.25	-55.93%	
62630 OSBA's Sponsor Fee to State Fair	1,500.00	3,000.00	-1,500.00	-50.00%	
62635 Seed sales- Circa Seeds	2,003.25	1,705.25	298.00	17.48%	
62640 State Fair Printing		38.39	-38.39	-100.00%	
62645 State Fair Supplies	487.81	595.61	-107.80	-18.10%	
62650 State Fair- Honey Queen		250.00	-250.00	-100.00%	
62655 Trailer License Tag	76.50	95.75	-19.25	-20.10%	
<b>Total 62600 Ohio State Fair Expense</b>	<b>\$ 4,708.31</b>	<b>\$ 7,561.00</b>	<b>-\$ 2,852.69</b>	<b>-37.73%</b>	
62700 OSBA Logo Clothing Expenses			0.00		
62750 OSBA Logowear		58.85	-58.85	-100.00%	
<b>Total 62700 OSBA Logo Clothing Expenses</b>	<b>\$ 0.00</b>	<b>\$ 58.85</b>	<b>-\$ 58.85</b>	<b>-100.00%</b>	
62800 OSBA Newsletter			0.00		

62810 Newsletter	3,474.65	3,456.80	17.85	0.52%
<b>Total 62800 OSBA Newsletter</b>	<b>\$ 3,474.65</b>	<b>\$ 3,456.80</b>	<b>\$ 17.85</b>	<b>0.52%</b>
62900 Promotion of OSBA			0.00	
62905 Display/Table Supplies		425.95	-425.95	-100.00%
62910 Event Table Opening Cash	0.00	200.00	-200.00	-100.00%
62915 Facebook Advertising		84.45	-84.45	-100.00%
62920 Member Dues to Ohio Bee Clubs	431.50	279.00	152.50	54.66%
62925 Member Renewal Mailing	1,419.07	1,026.13	392.94	38.29%
62930 New Club Start-up	115.50		115.50	
62935 New OSBA Member Marketing	157.17	1,759.18	-1,602.01	-91.07%
62940 OSBA Basic Brochure		400.00	-400.00	-100.00%
62945 OSBA- Best Mgmt. Practices Brochure		350.00	-350.00	-100.00%
62950 PR & Education -Beekeeping Suppliers	7.65		7.65	
62955 Publications	3,435.54		3,435.54	
62960 Save Honey Bee Stickers	275.15	21.19	253.96	1198.49%
62965 Table Rental & Sponsorship			0.00	
62966 Farm Science Review	430.00		430.00	
62967 SW Ohio Beekeepers	79.60	70.00	9.60	13.71%
62968 Tri-County Beekeepers Workshop	198.50	80.00	118.50	148.13%
62969 Lithopolis Honey Festival	250.00	250.00	0.00	0.00%
Other (not annual) event		79.00	-79.00	-100.00%
<b>Total 62965 Table Rental &amp; Sponsorship</b>	<b>\$ 958.10</b>	<b>\$ 479.00</b>	<b>\$ 479.10</b>	<b>100.02%</b>
62975 Travel- Board Member Reimbursed Expenses	1,098.94	1,803.56	-704.62	-39.07%
<b>Total 62900 Promotion of OSBA</b>	<b>\$ 7,898.62</b>	<b>\$ 6,828.46</b>	<b>\$ 1,070.16</b>	<b>15.67%</b>
62990 Seeds- Pollinator Habitat mix			0.00	
62991 Pollinator Seeds Marketing Brochure		350.00	-350.00	-100.00%
62993 Seeds- Ohio Oasis Mix Packets	250.47	395.68	-145.21	-36.70%
<b>Total 62990 Seeds- Pollinator Habitat mix</b>	<b>\$ 250.47</b>	<b>\$ 745.68</b>	<b>-\$ 495.21</b>	<b>-66.41%</b>
<b>Total 62000 Expense- MEMBER SERVICES</b>	<b>\$ 17,085.21</b>	<b>\$ 19,165.89</b>	<b>-\$ 2,080.68</b>	<b>-10.86%</b>
63000 Expense- OPERATIONS			0.00	
63100 Bank and PayPal Fees	23.45		23.45	
63110 Bank Fees	37.00	80.85	-43.85	-54.24%
63150 Paypal Fees	1,395.89	1,649.58	-253.69	-15.38%
Bank correction		71.55	-71.55	-100.00%
<b>Total 63100 Bank and PayPal Fees</b>	<b>\$ 1,456.34</b>	<b>\$ 1,801.98</b>	<b>-\$ 345.64</b>	<b>-19.18%</b>
63200 Business Expenses			0.00	
63210 Check Printing	111.56	95.96	15.60	16.26%
63220 Ohio Transient Vendors License	25.00		25.00	
63230 Sales tax	3,878.99	9.45	3,869.54	40947.51% catching up with past sales taxes for 36 months
63231 Sales tax interest	235.19		235.19	
<b>Total 63230 Sales tax</b>	<b>\$ 4,114.18</b>	<b>\$ 9.45</b>	<b>\$ 4,104.73</b>	<b>43436.30%</b>
63250 Business Registration Fees to OH Atty General	100.00	100.00	0.00	0.00%
<b>Total 63200 Business Expenses</b>	<b>\$ 4,350.74</b>	<b>\$ 205.41</b>	<b>\$ 4,145.33</b>	<b>2018.08%</b>
63300 Contract Services			0.00	

63310 Accounting Fees			0.00	
63311 Accounting Education-Members & Board	46.10	285.24	-239.14	-83.84%
63312 Accounting Software License Fee	50.00	50.00	0.00	0.00%
63313 Affiliate 990 Tax Report Preparation	1,392.63	875.00	517.63	59.16%
63314 Audit expenses	5,719.32		5,719.32	2019 audit to be paid for in 2020 OSBA Treasurer provided free service 2018; this cost for 6 months for partial service and training
63315 Bookkeeping Services	4,425.00		4,425.00	
63316 OSBA 990 Tax Report Preparation	1,709.39	950.00	759.39	79.94%
63317 1099's for independent contractors	31.99	29.99	2.00	6.67%
<b>Total 63316 OSBA 990 Tax Report Preparation</b>	<b>\$ 1,741.38</b>	<b>\$ 979.99</b>	<b>\$ 761.39</b>	<b>77.69%</b>
<b>Total 63310 Accounting Fees</b>	<b>\$ 13,374.43</b>	<b>\$ 2,190.23</b>	<b>\$ 11,184.20</b>	<b>510.64%</b>
63370 Legal Fees	3,196.00		3,196.00	By Laws, Constitution, and Financial Policies and Procedures reviewed by attorney
63380 Outside Contract Services	1,000.00		1,000.00	
<b>Total 63300 Contract Services</b>	<b>\$ 17,570.43</b>	<b>\$ 2,190.23</b>	<b>\$ 15,380.20</b>	<b>702.22%</b>
63320 EAS /HAS Representative Support	69.45		69.45	
63340 Member dues to EAS / HAS/ similar	50.00	300.00	-250.00	-83.33%
63350 Operations			0.00	
63352 Insurance - Liability, Directors & Officers			0.00	
63353 Directors & Officers Insurance	3,936.00	2,529.00	1,407.00	55.63% this includes the cost for the Affiliates
63354 Property and Liability insur.	509.00	1,130.00	-621.00	-54.96% this includes the cost for the Affiliates
<b>Total 63352 Insurance - Liability, Directors &amp; Officers</b>	<b>\$ 4,445.00</b>	<b>\$ 3,659.00</b>	<b>\$ 786.00</b>	<b>21.48%</b>
63355 Postage, Mailing Service	187.00	814.90	-627.90	-77.05%
63356 Printing and Copying	1,199.69	1,099.68	100.01	9.09%
63357 Strategic Planning	1,058.39	1,766.88	-708.49	-40.10%
63358 Supplies	1,313.33	553.84	759.49	137.13%
63359 Website, Email Software	307.88	390.92	-83.04	-21.24%
<b>Total 63350 Operations</b>	<b>\$ 8,511.29</b>	<b>\$ 8,285.22</b>	<b>\$ 226.07</b>	<b>2.73%</b>
<b>Total 63000 Expense- OPERATIONS</b>	<b>\$ 32,008.25</b>	<b>\$ 12,782.84</b>	<b>\$ 19,225.41</b>	<b>150.40%</b>
64000 Expense-RESEARCH			0.00	
64100 Grants from OSBA			0.00	
64110 Ohio State University Research	3,000.00	2,998.00	2.00	0.07%
<b>Total 64100 Grants from OSBA</b>	<b>\$ 3,000.00</b>	<b>\$ 2,998.00</b>	<b>\$ 2.00</b>	<b>0.07%</b>
64500 OSBA License Plate Marketing		180.00	-180.00	-100.00%
<b>Total 64000 Expense-RESEARCH</b>	<b>\$ 3,000.00</b>	<b>\$ 3,178.00</b>	<b>-\$ 178.00</b>	<b>-5.60%</b>
Transfer to OSBA Debit Card	6,807.57	8,242.46	-1,434.89	-17.41%
<b>Total Expenses</b>	<b>\$ 88,248.30</b>	<b>\$ 87,432.87</b>	<b>\$ 815.43</b>	<b>0.93%</b>
<b>Net Operating Income</b>	<b>\$ 7,794.22</b>	<b>\$ 21,651.23</b>	<b>-\$ 13,857.01</b>	<b>-64.00%</b>
<b>Other Income</b>				
80000 Other Types of Income			0.00	
80400 Interest Income	1.32	55.66	-54.34	-97.63%
81000 Misc table income at NON-OSBA events	-35.00		-35.00	
<b>Total 80000 Other Types of Income</b>	<b>-\$ 33.68</b>	<b>\$ 55.66</b>	<b>-\$ 89.34</b>	<b>-160.51%</b>
<b>Total Other Income</b>	<b>-\$ 33.68</b>	<b>\$ 55.66</b>	<b>-\$ 89.34</b>	<b>-160.51%</b>
<b>Other Expenses</b>				

<b>Reconciliation Discrepancies</b>				1.53		-1.53		-100.00%
<b>Total Other Expenses</b>	<b>\$</b>	<b>0.00</b>	<b>\$</b>	<b>1.53</b>	<b>-\$</b>	<b>1.53</b>		<b>-100.00%</b>
<b>Net Other Income</b>	<b>-\$</b>	<b>33.68</b>	<b>\$</b>	<b>54.13</b>	<b>-\$</b>	<b>87.81</b>		<b>-162.22%</b>
<b>Net Income</b>	<b>\$</b>	<b>7,760.54</b>	<b>\$</b>	<b>21,705.36</b>	<b>-\$</b>	<b>13,944.82</b>		<b>-64.25%</b>

Tuesday, Dec 31, 2019 02:15:32 PM GMT-8 - Cash Basis