Copies of the OSBA Profit and Loss Report and Balance Sheet are provided at the OSBA Table, as well as on the OSBA website in conjunction with every Board meeting as part of the OSBA Treasurer’s regular financial reports to the OSBA Board.

Our Education costs were higher this year due on part to the ADK grant, and the Traveling Speaker program.
Expenses

Income supports our expenses, such that the education expenses correlate with the ADK program, and the Traveling Speaker activities.
The OSBA Treasurer provides a Balance sheet and Profit and Loss Report to the OSBA Board at every Board meeting, and at every Executive Committee meeting. You can find these financial reports in my Treasurer reports on the OSBA website. You can also find the IRS 990 Annual reports for OSBA and the Affiliates on the OSBA website.
Michele and Terry continued to follow-up at the State House concerning HB 392. Ohio beekeepers emailed in full force to help us secure a floor vote in the Spring, where it passed the House. HB 392 moved to the Senate and has had 4 hearings in the Ag Committee. We hope for a floor vote during the lame duck session after the election. We will keep you posted if and when we need you to email your Senator to support HB 392.
Collaborative Projects with our partner The Pollinator Stewardship Council, for Ohio Pollinator Week included securing a Resolution from the Governor, and educating Ohioans about honey bees and OSBA at Krohn Conservatory, Franklin Park Conservatory, and Cleveland Botanical Garden. Additional projects, led by the Pollinator Stewardship Council, for funding and project management, included placing bees at Camp Manatoc in the National Park, and planting pollinator habitat. Additional partners besides OSBA were the Medina Senior Class of 2018, and Summit County Beekeepers.
OSBA continues to modernize the organization by utilizing software for managing OSBA funds, to document sharing and storage.
Financial Policies and Procedures

- OSBA Board and Committee Reimbursement Guidelines
- Grant Applications
  - Guidelines
  - Evaluation Requirements
- Accounting Sessions for OSBA Board Education
- Insurance Review
- Vendor Contracts
- Speaker Contracts
- Third Party CPA Audit in 2019
- Invited Attorney General to review our financials, policies/procedures
- IRS 990 Annual Reports (available online at OSBA website)
- Affiliate Program forms and procedures

The Treasurer has worked to develop policies and procedures to bring OSBA into the 21st Century as a responsible and accountable nonprofit. I have also held two Treasurer sessions across Ohio to educate the Board and our members about implementing Generally Accepted Accounting Principles into the management of OSBA’s funds.
OSBA Grants

- **Program areas:** honey bee health research, impact of pesticides upon honey bees, beekeeping best management practices, queen breeding and Ohio survivor stock, 4-H beekeeping activities, pollinator habitat development.
- **Limitations:** Projects must serve Ohio beekeepers, Ohio honey bees, Ohio native pollinators. This is not a small business loan/grant for beekeeping “start-ups,” or expansion of a beekeeper’s business.
- **Applicants:** Must be Ohio beekeepers, Ohio residents, and/or serve Ohio beekeepers. Preference is given to Ohio residents, and universities/colleges located within Ohio. Applicants do not need to be a nonprofit organization. Grants will be made to individuals for collaborative projects. (Individuals may be responsible for the grant funds as taxable income.) Grants will be made to individual university researchers, as well as collaborative research projects. Collaborative research must include an Ohio university researcher as the lead researcher.

**Deadline:** January 19, 2018

One grant for a maximum of $3000 was available for 2018 and is again available in 2019 for bee research.
Underserved Population Library Grant

• **Purpose and Activities:** Funds contributed through the membership, and similar fundraising programs established by the OSBA Board of Directors will support activities in Ohio which contribute to the health, sustainability, and knowledge base of Ohio honey bees and beekeeping.

• **Program areas:** This grant will provide funds to support programs at Ohio correctional institutions, youth programs-nonprofit community gardens, K-12 schools, and similar facilities or groups serving people with limited income of funding who will provide beekeeping instruction to their service population.

A total of 5 grants are available on a 1st come, 1st served basis. A local beekeeping association must complete the application for an underserved group. Only 1 beekeeping library has been awarded so far.
Underserved Groups

- **Grant fund request limitations**: Maximum amount available is one educational library to consist of at least five beekeeping books, the OSBA Training DVD, and OSBA Apiary Diagnostic Kit. Additional funds may be requested to cover costs of beekeeping equipment. A cost share and/or in-kind donation of mentoring and funds is required of the local beekeeping association.

- *Bee Culture* Magazine has added diverse titles to the library.

Bee Culture magazine donated additional books adding to the diversity of the educational quality of this beekeeping library.
OSBA has sold out of the 300 kits the Board created to sell to those beekeepers who did NOT qualify for a free ADK. Michele and Terry reached out to Betterbee, who agreed to carry the OSBA Apiary Diagnostic Kit for sale through their company. As OSBA is not a production facility, nor a storage facility, and we are all volunteer, OSBA is quite pleased Betterbee saw the value in the ADK and is making it available across the US.
Affiliates asked for it, and OSBA responded to serve its members. Terry and Michele created the Build A Better Bee Club workshops to strengthen and support our Affiliates. Registration is now open with limited seating.
The OSBA Affiliate program is growing as we continue to meet the needs of our local clubs and members.
OSBA Affiliate Program
Currently 15 Affiliates

<table>
<thead>
<tr>
<th>Ashtabula County Beekeepers</th>
<th>Medina County Beekeepers</th>
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<tbody>
<tr>
<td>Black Swamp Beekeepers Association</td>
<td>Miami Valley Beekeepers</td>
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<tr>
<td>Geauga County Beekeepers</td>
<td>Portage County Beekeepers Association</td>
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<td>Greater Grand Lake Beekeepers</td>
<td>Richland Area Beekeepers Association</td>
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<td>Greene County Beekeepers</td>
<td>Sandusky River Valley Beekeepers</td>
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<td>Guernsey Noble County Beekeepers</td>
<td>Tuscarawas County Beekeepers</td>
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<td>Harrison County Beekeepers</td>
<td>Warren County OH Beekeepers</td>
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<tr>
<td>Lake County Beekeepers</td>
<td>Scioto Valley Beekeepers</td>
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And more local clubs are reviewing the application process.